

Neopost USA Awarded Government Contract for Mailing Equipment, Supplies and Maintenance

MILFORD, CT, February 3, 2012 – Neopost USA, an innovative solutions provider in the mailing and communications industry, has been awarded a nationwide contract by the Western States Contracting Alliance (WSCA) and National Association of State Procurement Officials (NASPO) for Mailing Equipment, Supplies and Maintenance.

“We are very pleased to be an awarded Offeror on the WSCA/NASPO contract,” says Jim Leiby, Director, Government Sales, Neopost USA. “Neopost understands the value that these contracts add to state and local jurisdictions as well as education facilities. By providing them with innovative solutions that fit their needs we will help them achieve a greater return on investment, and serving these organizations is a critical component of Neopost’s continued growth. ”

Neopost USA will provide WSCA/NASPO state agencies and other entities with various cutting edge products and services, industry expertise for assessing mailing requirements and quality customer service that will result in cost savings and efficiency.

The Neopost USA/WSCA/NASPO contract is open to all 50 States, District of Columbia, and Puerto Rico as well as any entity eligible to utilize a State Contract, with the permission of its States Chief Procurement Official. Cooperative purchasing benefits states as well as cities, counties, public schools and institutions of higher education as it offers a purchasing solution that satisfies most competitive bid requirements. The term of the contract is for two years beginning October 12, 2011 through October 12, 2013.

About Neopost USA

Headquartered in Milford, CT, Neopost USA partners with its customers to help them achieve higher levels of efficiency, control and value in their mailing operations. Neopost USA is known for its broad line of mailing and shipping systems and mail support equipment, such as mailing machines, postage meters, folder/inserters, address printers, tabbers, mail sorting and tracking systems and mail center management tools. Its

equipment and systems are supported by a combination of direct sales and a network of independent dealers providing sales, supplies and service to their customers.

About Western States Contracting Alliance (WSCA):

The Western States Contracting Alliance (WSCA) was formed in October 1993 by the state purchasing directors from fifteen NASPO western states. The primary purpose of creating WSCA was to establish the means by which participating states could join together in cooperative multi-state contracting. This approach has helped states achieve cost-effective and efficient acquisition of quality products and services. Cooperative purchases are developed by member states. Cooperative purchasing benefits states as well as cities, counties, public schools and institutions of higher education.

About National Association of State Procurement Officials (NASPO):

The National Association of State Procurement Officials (NASPO) was formed in January 1947. NASPO is a non-profit association dedicated to strengthening the procurement community through education, research, and communication. It is made up of the directors of the central purchasing offices in each of the 50 states, the District of Columbia and the territories of the United States. NASPO is an organization through which the member purchasing officials provide leadership in professional public procurement, improve the quality of procurement, exchange information and cooperate to attain greater efficiency, economy, and customer satisfaction.

For more information about Contract # # ADSP011-00000411-4
http://neopostinc.com/wsca_naspo or 1-800-NEOPOST (1-800-636-7678) – Option 4

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